

ADAPT 100 replacement

Information on transitioning from legacy ADAPT 100 Series
to new ADAPT 100 Series



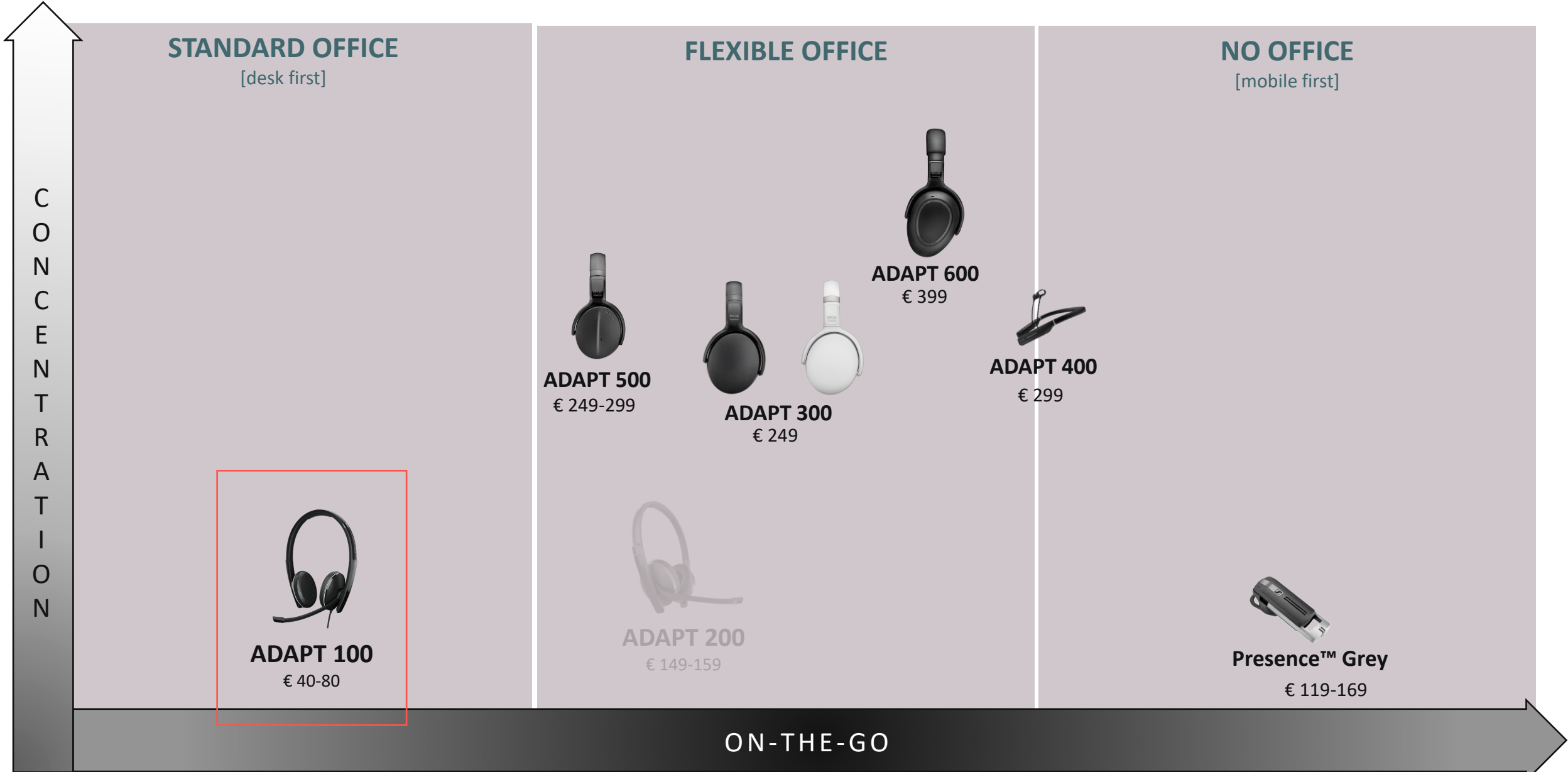
December 2020

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Agenda

1. Where in the ADAPT line
2. What is new in the new variants?
3. Overview of variants affected
4. The legacy ADAPT 100 variants (phased out)
5. The new ADAPT 100 variants
6. Timeline
7. Questions

Where in the ADAPT line



What is new in the new variants?

Feature	Legacy ADAPT 100	New ADAPT 100
Microsoft Teams certified variants with Teams button		✓
Thicker and more comfortable earpads		✓
Bigger and more ergonomic call control		✓



Replacement variants – for more details refer to the enclosed excel file

Art. Number (phased out)	Product Name (phased out)	What UCC application your customer uses?	Art. Number (replacement)	Product Name (replacement)
508314	ADAPT 130 USB	Other UCC applications	1000913	ADAPT 130 USB II
		Microsoft Teams	1000899	ADAPT 130T USB II
508353	ADAPT 130 USB-C	Other UCC applications	1000917	ADAPT 130 USB-C II
		Microsoft Teams	1000903	ADAPT 130T USB-C II
508316	ADAPT 135 USB	Other UCC applications	1000914	ADAPT 135 USB II
		Microsoft Teams	1000900	ADAPT 135T USB II
508355	ADAPT 135 USB-C	Other UCC applications	1000918	ADAPT 135 USB-C II
		Microsoft Teams	1000904	ADAPT 135T USB-C II
508315	ADAPT 160 USB	Other UCC applications	1000915	ADAPT 160 USB II
		Microsoft Teams	1000901	ADAPT 160T USB II
508354	ADAPT 160 USB-C	Other UCC applications	1000919	ADAPT 160 USB-C II
		Microsoft Teams	1000905	ADAPT 160T USB-C II
508317	ADAPT 165 USB	Other UCC applications	1000916	ADAPT 165 USB II
		Microsoft Teams	1000902	ADAPT 165T USB II
508356	ADAPT 165 USB-C	Other UCC applications	1000920	ADAPT 165 USB-C II
		Microsoft Teams	1000906	ADAPT 165T USB-C II
508320	USB CC 1x5	Other UCC applications	1000910	USB CC 1x5T II
		Microsoft Teams	1000922	USB CC 1x5 II
508357	USB-C CC 1x5	Other UCC applications	1000909	USB-C CC 1x5T II
		Microsoft Teams	1000921	USB-C CC 1x5 II
508318	ADAPT 135	N/A	1000907	ADAPT 135 II
508319	ADAPT 165	N/A	1000908	ADAPT 165 II
508321	HZP 52	N/A	1000911	ADAPT 100 II foam earpads
508322	HZP 54	N/A	1000912	ADAPT 100 II leatherette earpads

**Note the mk II in
the variant name**

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*UCC = Unified Collaboration and Communication, includes applications like Zoom or Cisco Jabber

The legacy ADAPT 100 variants being phased out in Q1 2021

14 SKUs in total



ADAPT 165 USB



ADAPT 165 USB-C



ADAPT 165 II



ADAPT 135 II



ADAPT 160 USB



ADAPT 160 USB-C



HZP 52



HZP 54



ADAPT 135 USB



ADAPT 135 USB-C



ADAPT 130 USB



ADAPT 130 USB-C



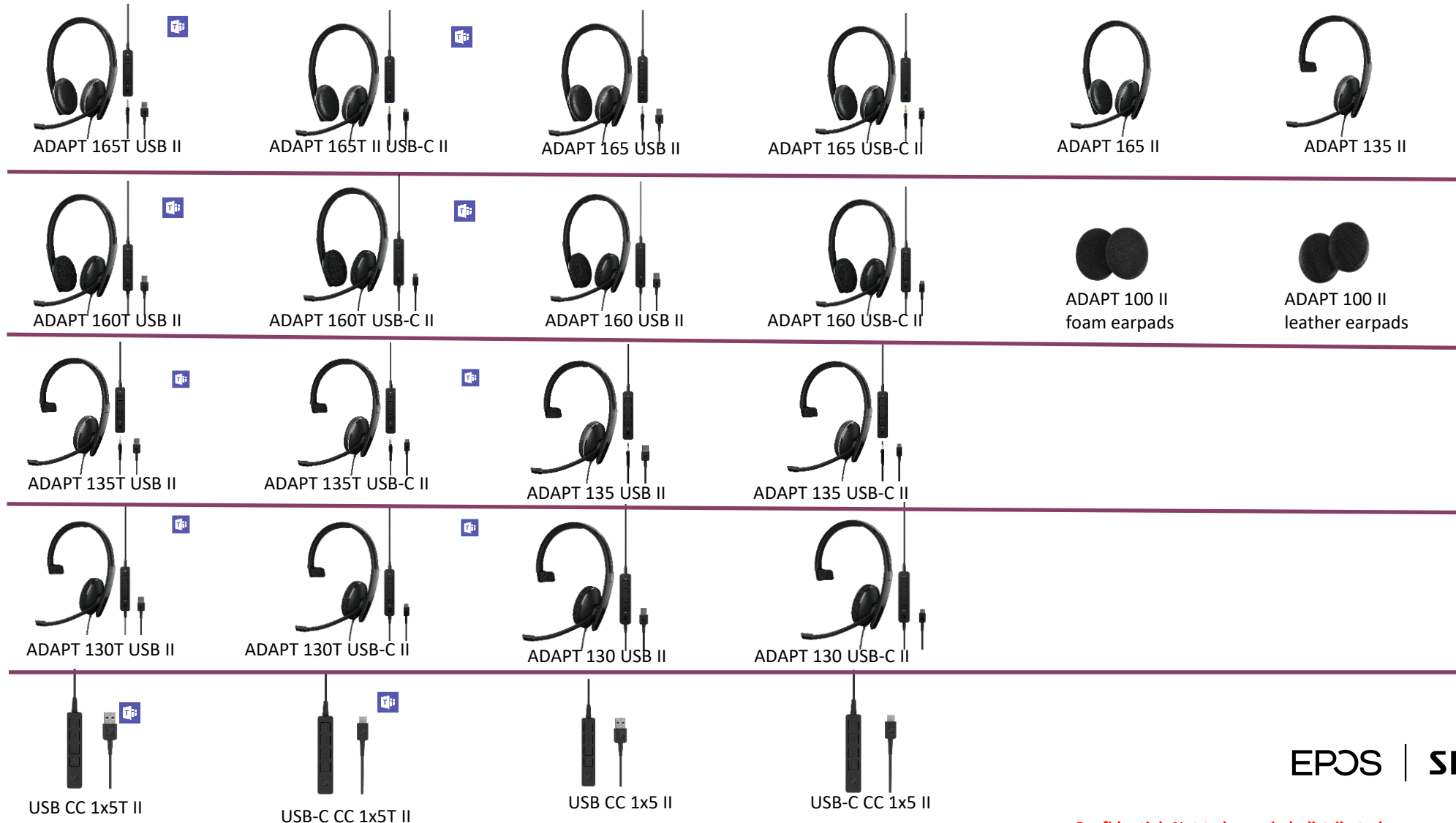
USB CC 1x5



USB-C CC 1x5

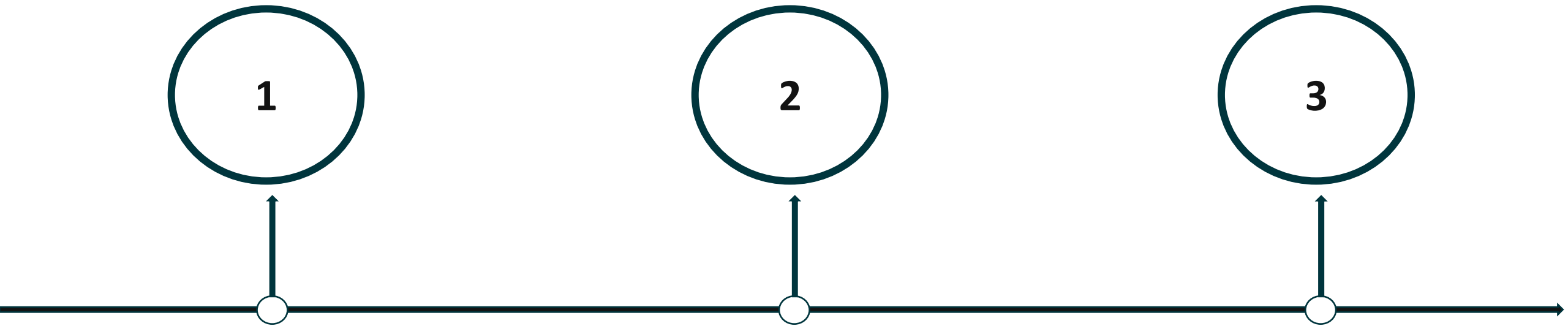
The new ADAPT 100 variants being launched in Q1 2021

24 SKUs in total



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Timeline for phase out and release for sales of new ADAPT 100 variants



January – March 2021:

- Legacy ADAPT 100 variants **phased out** until stock lasts (see overview in [slide #6](#))

March 19th 2021:

- **Release for sales** of new ADAPT 100 variants, **4 SKUs** (see below overview)

Art.nr.	Variant Name
1000901	ADAPT 160T USB II
1000902	ADAPT 165T USB II
1000915	ADAPT 160 USB II
1000916	ADAPT 165 USB II

End of March 2021:

- **Release for sales** of new ADAPT 100 variants, **all 24 SKUs** (see overview in [slide #7](#))

Questions?

- Please find all the replacement variants (including article numbers and logistic codes) in the spreadsheet provided separately with this presentation.
- Contact your local EPOS Enterprise representative for further information or if you have any questions.

